OHIO STATE UNIVERSITY EXTENSION

2026 Third Quarter Fertilizer Prices Across Ohio

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The third quarter results from a survey of Ohio retail fertilizer prices showed mixed pricing signals for key fertilizers when compared with prices from just one quarter ago. The survey was completed by 23 retailers, representing 15 counties, who do business in the state of Ohio. Respondents were asked to quote spot prices as of the first day of the quarter (July 1st) based on sale type indicated.

Compared to the prices from the previous quarter's Ohio survey, six fertilizer products showed price increases: MAP (+17%), DAP (+17%), ATS (+14%), 28% UAN (+10%), AMS (+10%), and Potash (+8%). Two fertilizer products showed price reductions: Urea (-8%) and poultry litter (-6%). Anhydrous, APP 10-34-0 and farm diesel showed insignificant price movement (<5% change) from the previous quarter in Ohio.

When compared to the national averages reported by Progressive Farmer – DTN (Quinn, 2026) for July 8, 2026, the average prices were significantly lower (defined as more than 5%) in Ohio compared to the national averages for just APP 10-34-0 (-5%). 28% UAN was the only product priced significantly higher (+6%) in Ohio as compared to the national average. All other Ohio prices were within 5% of national averages.

When compared to the prices from the previous year's Ohio survey (Q3 2025), anhydrous (+33%), 28% UAN (+32%), farm diesel (+29%), ATS (+22%), MAP (+15%), DAP (+14%), and urea (+12%) all saw significant increases, with nitrogen and diesel leading the way. APP, potash, and AMS did not see a significant (+/-5%) change in the last year. Poultry litter saw a 7% decline in price from Q3 one year ago.

The chart below (Table 1.) is the summary of the survey responses. The responses (n) are the number of survey responses for each product. The minimum and maximum values reflect the minimum and maximum values reported in the survey. The average is the simple average of all survey responses for each product rounded to the nearest dollar. We recognize that many factors influence a company's spot price for fertilizer including but not limited to availability, geography, volume, cost of freight, competition, regulation, etc.

Table 1. Third Quarter 2026 Ohio Fertilizer Prices

Product	Responses (n)	Sale Type	Min $/ton	Max $/ton	Avg S/ton	Price per primary nutrient $/lb
NH3 82-0-0	8	FOB Plant	750	1170	1033	0.63
UAN 28-0-0	9	Direct to Farm	495	585	534	0.95
Urea 46-0-0	12	FOB Plant	630	1050	747	0.81
MAP 11-52-0	8	FOB Plant	890	1252	987	0.95
DAP18-46-0	8	FOB Plant	875	975	940	1.02
APP 10-34-0	6	Direct to Farm	635	750	688	1.01
Potash 0-0-60	12	FOB Plant	445	595	486	0.40
Amm. Sulfate 21-0-0-24	12	FOB Plant	565	740	613	--
Thio-Sulfate 12-0-0-26	7	FOB Plant	535	590	566	--
Poultry Litter	4	Del. & app., <25 miles	52	59	55	--
Diesel	9	Off-Road/Farm	$3.25/gal	$6.00/gal	$4.09/gal	--

If you are a retailer interested in participating in this study, please contact Amanda Bennett at bennett.709@osu.edu.

References

Quinn, R. 2026. DTN Retail Fertilizer Trends. *DTN Progressive Farmer.* Accessed online July 8, 2026 at https://www.dtnpf.com/agriculture/web/ag/crops/article/2026/07/08/six-fertilizers-lead-retail-prices

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