OHIO STATE UNIVERSITY EXTENSION

2026 Second Quarter Fertilizer Prices Across Ohio

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The second quarter results from a survey of Ohio retail fertilizer prices showed significant increases in key fertilizers when compared with prices from just one quarter ago. The survey was completed by 36 retailers, representing 22 counties, who do business in the state of Ohio. Respondents were asked to quote spot prices as of the first day of the quarter (April 1st) based on sale type indicated.

Compared to the prices from the previous quarter's Ohio survey, nearly all fertilizers reported an increase in price. The fertilizers with the **most** significant increase were anhydrous ammonia (+23%), UAN28 (+27%), and Urea (+48%). MAP, APP, AMS, and Ammonium Thiosulfate were all reported with significant increases at over 5% from the previous quarter.

When compared to the national averages reported by Progressive Farmer – DTN (Quinn, 2026) for April 1, 2026, the average prices were significantly lower (defined as more than 5%) in Ohio compared to the national averages for just two fertilizers, MAP and potash. Both MAP and potash came in at 9% lower per ton in Ohio as compared to the national average. Prices for APP were very similar to the national average.

When compared to the prices from the previous year's Ohio survey (Q2 2025), all fertilizer products in the survey indicated increases except AMS and potash. Nitrogen products were up most significantly, with anhydrous ammonia up 26%, UAN up 30%, and Urea up 31%. DAP price was up 3%, 10-34-0 APP up 14%, and ATS up 22%.

The chart below (Table 1.) is the summary of the survey responses. The responses (n) are the number of survey responses for each product. The minimum and maximum values reflect the minimum and maximum values reported in the survey. The average is the simple average of all survey responses for each product rounded to the nearest dollar. We recognize that many factors influence a company's spot price for fertilizer including but not limited to availability, geography, volume, cost of freight, competition, regulation, etc.

Table 1. Second Quarter 2026 Ohio Fertilizer Prices

Product	Responses (n)	Sale Type	Min $/ton	Max $/ton	Avg S/ton	Price per primary nutrient $/lb
NH3 82-0-0	13	FOB Plant	885	1120	1037	0.63
UAN 28-0-0	24	Direct to Farm	415	590	486	0.87
Urea 46-0-0	19	FOB Plant	725	901	815	0.89
MAP 11-52-0	14	FOB Plant	765	911	845	0.81
DAP18-46-0	12	FOB Plant	475	911	805	0.88
APP 10-34-0	12	Direct to Farm	660	810	718	1.06
Potash 0-0-60	21	FOB Plant	360	490	450	0.38
Amm. Sulfate 21-0-0-24	13	FOB Plant	515	599	557	--
Thio-Sulfate 12-0-0-26	11	FOB Plant	450	550	494	--
Poultry Litter	7	Del. & app., <25 miles	52	65	58	--
Diesel	8	Off-Road/Farm	$3.58/gal	$4.50/gal	$3.97/gal	

If you are a retailer interested in participating in this study, please contact Amanda Bennett at bennett.709@osu.edu.

Figure 1. Nitrogen Product Survey Price Trends from 2024-Current Quarter

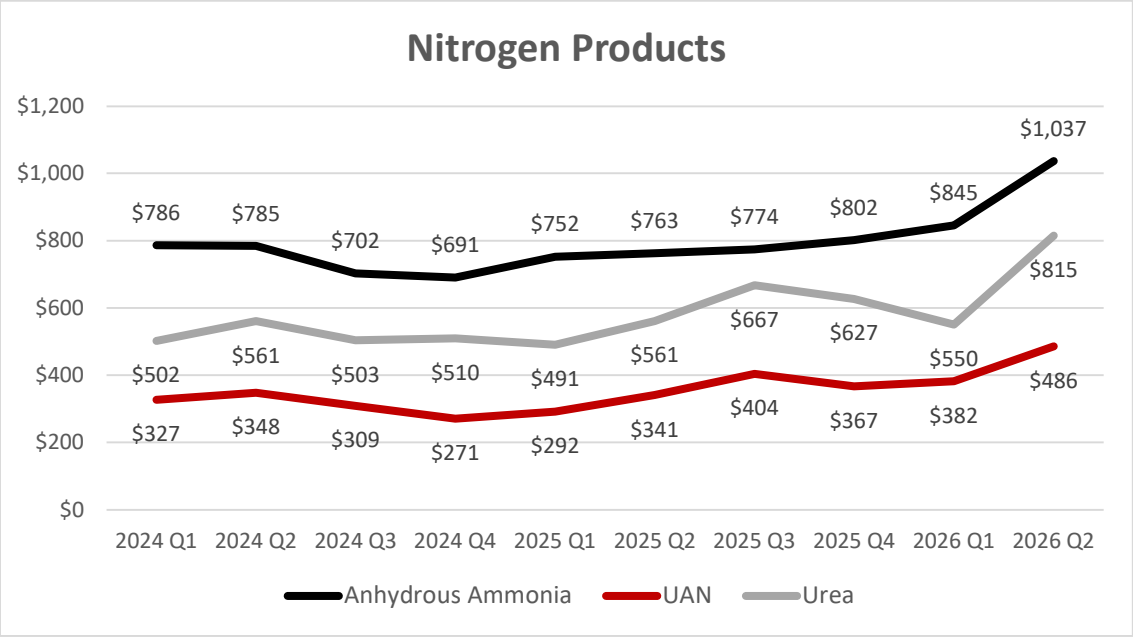

Figure 2. Phosphate Product Survey Price Trends from 2024-Current Quarter

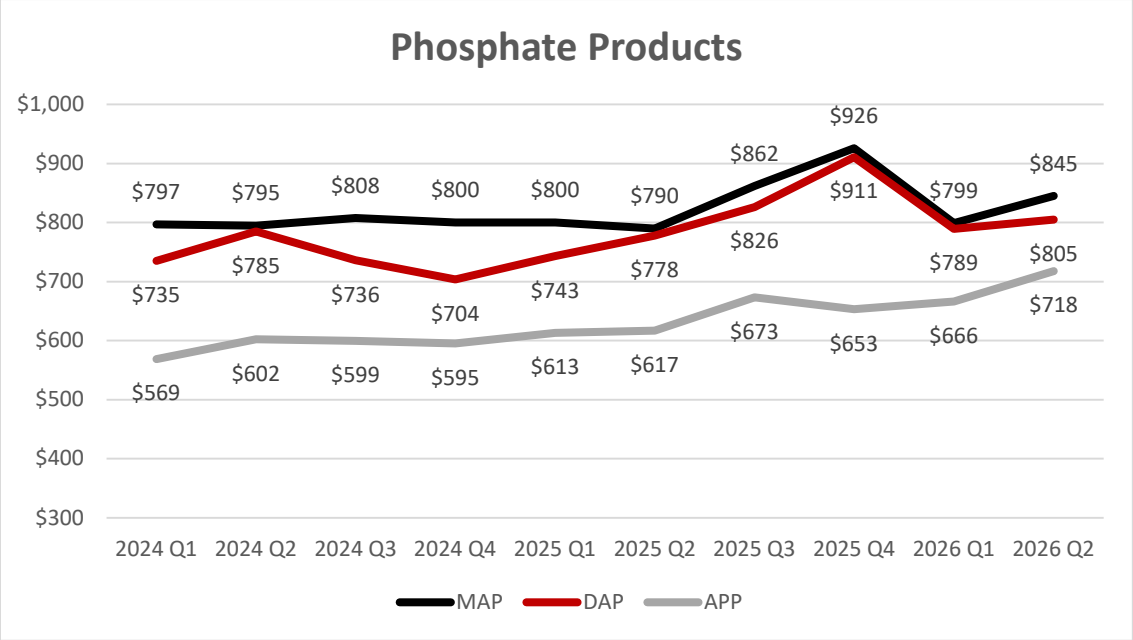

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Figure 3. Potash Product Survey Price Trends from 2024-Current Quarter

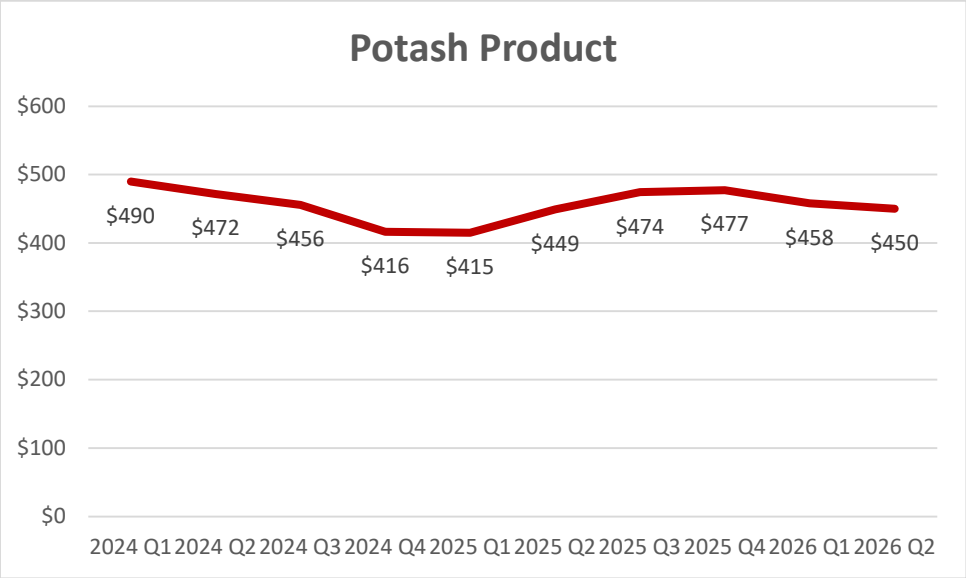
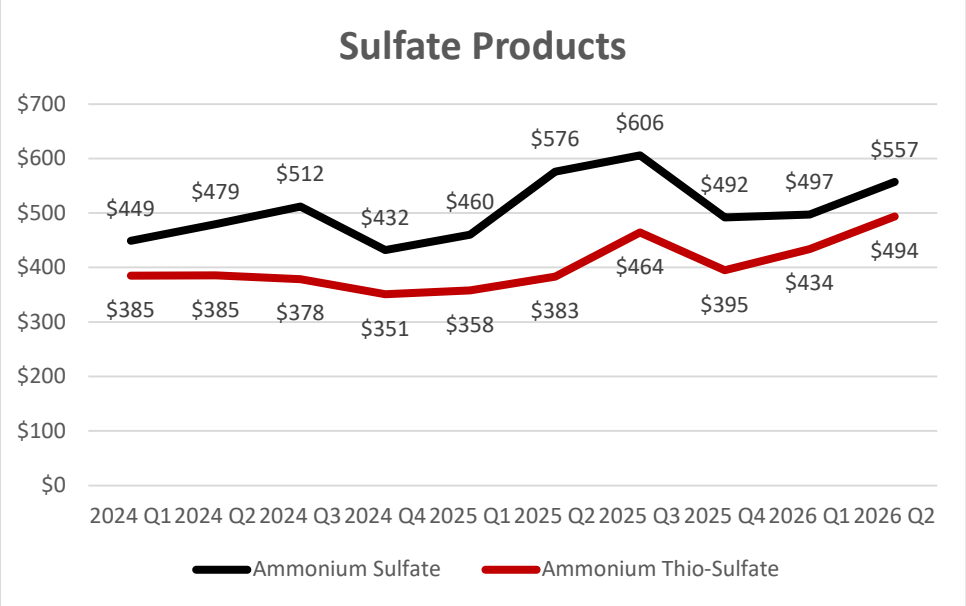


Figure 4. Sulfate Product Survey Price Trends from 2024-Current Quarter



References

Quinn, R. 2026. DTN Retail Fertilizer Trends. *DTN Progressive Farmer.* Accessed online April 13, 2026 at https://www.dtnpf.com/agriculture/web/ag/crops/article/2025/12/31/7-fertilizers-see-lower-prices-dap-6

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