

OSU Extension Farm Management



Three Field Specialists in Farm Management Hired on November 1

Bruce Clevenger, David Marrison, and Eric Richer were hired as field specialists, farm management for Ohio State University Extension on November 1, 2022.

“Farm management is an extremely important topic in the agriculture industry, and OSU Extension has determined that the best way to address this top priority is to install several professionals to coordinate their efforts across the state.” - Jacqueline Kirby Wilkins, Associate Dean and Director, OSU Extension.

- Ag Finance
- Ag Marketing
- Ag Production & Risk Management
- Human Resource Management
- Ag Law and Policy

Field Specialists – Farm Management



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Six Month Highlights

November 1, 2022 – April 30, 2023



The Field Specialists have taught 87 educational outreach sessions reaching 3,311 participants. These include 38 sessions in farm financial management (1,432 participants), 23 sessions in farm succession and estate planning (765 participants), 20 sessions in general farm management (838 participants) and 6 sessions in risk management (276 participants). These teaching requests came from county Extension Educators, private, and public partners.



Field Specialist Eric Richer led an 8-member Extension team which developed the on-line **"Farm On" Financial Management Course** hosted on OSU's ScarletCanvas platform. This course has been accepted as a certifying course for both the Ohio Department of Agriculture's Beginning Farmer Tax Credit Program and the U.S.D.A.-F.S.A. Beginning Farmer and Rancher Loan Program. This course went live in April 2023 and 12 individuals are already enrolled in the course. More information about the course can be found at <https://go.osu.edu/farm-on-financial-management> (video) or <https://go.osu.edu/farmon> (registration).



10 Modules



~ 36 Video Lessons



10 Quizzes



10 Exercises



Individual and Group Consultation



1 Certificate



The foundation of the FFMPI continues to be built. The Patterns of Administration have been created and are in the final review stages and a new web page is being designed. John Foltz retired as Co-Interim Director for the FFMPI in January 2023 and has agreed to serve in a consulting role for the remainder of 2023. Farm Management Specialists have also attended the national Agricultural Financial, Tax and Protection (AgFTAP) training in Omaha, Nebraska and the National Extension Risk Management Conference in Chicago, Illinois.



COLLEGE OF FOOD, AGRICULTURAL, AND ENVIRONMENTAL SCIENCES

The FFMPI has secured \$921,084 of commitments to help enhance farm management and policy education for Ohio producers. New initiatives will include on-line course creation in farm financial management, grain marketing, and farm succession/estate planning. Additional in-person workshops and events will be held in grain marketing, ag policy, tax management, and market outlooks. The FFMPI is grateful for the support of Ohio Corn & Wheat, Ohio Soybean Council, Louis D. Risser Family, North Central Risk Management Education Center, and the Top Farmers of Ohio.



The FFMPI is supporting the efforts of faculty in both OSU Extension and the Agricultural, Environmental, and Development Economics Department (AEDE). The FFMPI is collaborating with Dr. Seungki Lee’s Coffee and Grain Marketing webinar series (February 13, April 14, September 15, and November 17) and supported Dr. Margaret Jodlowski’s H2A Agricultural Guestworkers seminar held on February 15 featuring Anisa Kline (OSU Department of Geography) research on Ohio H2A workers.

Forty-six Extension professionals participated in the “Risser Farm Financial Management Training” for the Beginner and Small Farmer Program on April 27, 2023 at The Ohio State University. This professional development training was held for Extension professions wishing to gain their certification to be instructors for the OSU Extension Small Farm Financial Management Colleges which will help producers meet the Ohio Beginner Farmer Tax Credit training requirement offered through the Ohio Department of Agriculture. An additional training session will be held for the group on June 6, 2023. This training was sponsored through the gracious support of the Louis D. Risser Family.

