

# Ladies on the Land

## Communicating and Negotiating Landowner and Tenant Issues with Ease



Do you own, lease, or manage land? Would an increase in confidence, improved communication skills, and helpful resources allow you to better navigate farmland leasing issues? If so, join this interactive farmland leasing workshop developed for women involved in all stages and aspects of agriculture!

Workshop topics cover:

- ✓ Assessing the risk-reward continuum for tenants and landowners
- ✓ Farmland leasing best practices
- ✓ Enhancing communication skills
- ✓ Developing equitable rental rates
- ✓ Answers to your questions and concerns

**Program Cost:**  
**\$25 per person**

- Includes all materials and a box lunch at in-person workshops.
- RSVP is necessary by visiting [go.osu.edu/ladiesontheland](https://go.osu.edu/ladiesontheland).

## Join our two-evening Virtual Workshop!

**6:30 to 9:00 PM EST**  
**November 8**  
**and**  
**November 9, 2021**

**CFAES**

OHIO STATE UNIVERSITY EXTENSION

# Ladies on the Land

Communicating and Negotiating  
Landowner and Tenant Issues  
with Ease



## Topics for the two-night sessions

Risk and Rewards in Leasing Land

Farmland Leasing Best Practices

Enhancing Communication Skills

Developing Equitable Rental Rates

Q & A

*CFAES provides research and related educational programs to clientele on a nondiscriminatory basis.*

 **USDA** National Institute of Food and Agriculture  
U.S. DEPARTMENT OF AGRICULTURE

 **NORTH CENTRAL  
EXTENSION  
RISK  
MANAGEMENT  
EDUCATION**

 **THE OHIO STATE UNIVERSITY**  
COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

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